

CASE STUDY!

During the onset of the Covid crisis Sourci was approached by a \$1Billion global company to help them establish highly critical emergency supply chains for Personal Protective Equipment to supply to Federal Governments across Australia & the United Kingdom.

With majority of the world in geographical lockdown, and travel very obviously restricted, Sourci's teams stepped up to the call and mobilised their multiple teams on the ground in China.

Very rapidly, working day & night as if the world depended on us (it did), we qualified and physically had our teams visit **over 40 different manufacturers of essential PPE**. Literally flying our management teams across China, visiting multi-million dollar factories at 3am, middle of the night, this was the new norm during the frantic time of the global onset of Covid.

There were a lot of factories selling "high-quality" face masks, surgical gowns, nitrile gloves etc. that had literally popped up overnight – redesigning their production lines to focus on making these essential products instead of making their usual car parts, clothing and so on.

These factories are great, but even though they each showed incredible product test results for "bacterial filtration efficiency" BFE or PFE or FE, the products that they were pumping out were much less effective at actually protecting from the virus.

Sourci developed a leading approach, to randomly take dozens of samples from all parts of the factory, take them to independent laboratories, spend thousands in testing them, rinse & repeat, sign contracts with those that met our stringent criteria, then house a permanent staff member within the factory to watch over every single minute and hour of production, constantly re-testing to maintain that world-class quality level that the governments are expecting.

This made the end-purchaser extremely comfortable, and starkly contrasted the very prevalent situation that governments around the world were encountering – having millions of dollars worth of PPE arrive that was strictly non-compliant and down right dangerous to be used in a clinical setting against the virus.

Sourci managed more than \$30million worth of PPE production & supply chain management and every single item was successfully delivered – no customs issues, no independent testing issues. A very well executed operation and a true testament to the tireless work of 30+ team members around the clock.

And the cost savings....? Millions of dollars.

Health benefits & life savings, immeasurable.

If you'd like to find out more [click here to contact us](#).